



BIZ KID\$

Episode 206: "The Art of Negotiation"

Biz Terms

1. amount
2. anticipate
3. barter
4. body language
5. collectors
6. compromise
7. concessions
8. deal
9. exclusive
10. expenses
11. haggle
12. inflation
13. intended outcome
14. licensing agreement
15. mutual gain
16. negotiate
17. non-profit
18. objections
19. offer
20. open market
21. opponent
22. partnership
23. petty cash
24. recycle
25. retail
26. silent treatment





27. social entrepreneur
28. tactic
29. value
30. visualize
31. wholesale
32. "win win" deal

Suggestions for using Biz Terms include:

- Have students research and write dictionary definitions.
- Discuss the use of these terms in the episode of "Biz Kid\$".
- Have students construct sentences using these terms.
- Have students write paragraphs, stories, or dialogs using these terms.
- Create math word problems using these terms.

Write personal financial goals using these ter

